

1988 WESTERCON
ACTUAL VRS BUDGET

Version of 6/29/88
prepared by Bruce Farr

DEPARTMENT	DESCRIPTION	QUANTITY	VARIABLE BASIS	BUDGET LINE AMOUNT	BUDGET DEPT TOTAL	ACTUAL LINE AMOUNT	ACTUAL DEPT TOTAL
REVENUE:							
Memberships	Comp ConCom	25	# X Rate	0		0	
Memberships	Comp Programming	100	# X Rate	0		0	
Memberships	Voting	535	10	5350		5350	
Memberships-Actual	to 7/7/86	65	20	1305		1305	
Memberships-Actual	to 12/31/86	10	25	250		250	
Memberships-Actual	to 7/7/87	88	30	2630		2630	
Memberships-Actual	to 12/31/87	64	35	2248		2248	
Memberships-Actual	to 4/5/88	99	40	3965		3965	
Memberships-Actual	to 6/15/87	250	40/45	11110		11110	
Memberships-Estimate	at door	250	Avg 40	10000		0	
Memberships-Estimate	Supportings	10	15	150		120	
One-Day Memberships	at door-Estimated	150	30	4500		0	
TOTAL MEMBERSHIPS		1646				41508	26978
Tables-Actual	to 9/8/85	39	50	1950		1950	
Tables-Actual	Phoenix Special	0	55	0		0	
Tables-Actual	to 9/15/86	3	60	180		180	
Tables-Actual	to convention	55	70	3875		3875	
TOTAL DEALERS' ROOM		97				6005	6005
Ad Sales	PR 1	Actual	Fixed	0		0	
Ad Sales	PR 2	Actual	Fixed	30		30	
Ad Sales	PR 3	Actual	Fixed	40		40	
Ad Sales	PR 4	Actual	Fixed	40		40	
Ad Sales	Program Book	12 pages	Fixed	2000		1200	
TOTAL AD SALES						2110	1310
Art Show Panels		210	5	1050		915	
Commissions		15000	0.15	2250		0	
(deleted)	George Barr Exhibit			0		75	
TOTAL ART SHOW REV.						3300	990
T-Shirt Sales	Actual			54		54	
Interest Income	Estimate		Fixed	900		671.26	
TOTAL MISC INCOME						954	725.26
TOTAL REVENUE						53877	36128.26
EXPENDITURES:							
Wargaming	Mailings		Fixed	75		0	
Wargaming	Phone		Fixed	54.45		54.45	
Wargaming	Dues		Fixed	25		0	
Wargaming	Gaming Supplies		USE NASFIC	0		0	
TOTAL WARGAMING						154.45	54.45
Hospitality Suite	Food		Fixed	4000		1000	

Hospitality Suite	Rental, 3Freezer/Refr	Fixed	400		0	
Hospitality Suite	Ice	Fixed	500		0	
Hospitality Suite	Food Prep Items	USE NASFIC	0		0	
TOTAL HOSPITALITY				4900		1000
Hotel Liaison	Ballroom Rental(A/R)	Using Hotl	0		425	
Hotel Liaison	Ballroom Plaza Labor	Using Hotl	0		0	
Hotel Liaison	Water Stations	Using Hotl	0		0	
Hotel Liaison	Function Room Rental	Fixed,Hilt	3000		0	
Hotel Liaison	Function Credit	500 X \$5	-2500		0	
Hotel Liaison	Security Guards	Fixed	980		0	
Hotel Liaison	Hilton-ConCm Rooms	4X4Ngt@\$40	640		0	
Hotel Liaison	Hyatt-ConCm Rooms	8X4Ngt@\$40	1280		0	
Hotel Liaison	Guest Rooms	3X5Ngt@\$85	1275		0	
Hotel Liaison	Hilton Camp Rooms	500Rmngt	-600		0	
Hotel Liaison	Hyatt Camp Rooms	1200Rmngt	-1440		0	
Hotel Liaison	SFWA Suite Slpg Rm	3rd Flr Pa	0		0	
Hotel Liaison	Bars,Social,Drinks	Fixed	1800		1500	
TOTAL HOTEL LIAISON				4435		1925
LIABILITY INSURANCE				1000		0
Operations	Insurance Estimate	Fixed				
Operations	Beeper Rental (15)	Fixed	500		1500	
Operations	FM Headset Radios(4)	USE NASFIC	0		0	
Operations	Logistics Truck Rent	Fixed	450		400	
Operations	Plaza Shuttle	Fixed	0		0	
Operations	Radio Rentl(base+12)	Fixed	1000		0	
Operations	Hotel/Outsd Ph (2)	Fixed	300		0	
Operations	Office Supplies	Fixed	200		0	
Operations	Copier Rental	Fixed	100		0	
Operations	Handicapped Access	Fixed	150		85	
TOTAL OPERATIONS				2700		1985
Publications	Restaurant Guide	Fixed	400		0	
Publications	Misc At-Con Info Pub	Fixed	200		0	
Publications	Volunteer Newsletter	Fixed	200		0	
Publications	Daily Zine	Estimate	500		0	
Publications	Dealers Newsletter	Fixed	200		0	
Publications	Program Book-Ptg	Fixed,2500	2000		1005.33	
Publications	Retrospective	cancelled	0		0	
Publications	Pocket Program	Fixed	1200		0	
Publications	PR 1-Actual	Fixed	309.5		309.5	
Publications	PR 2-Actual	Fixed,1500	252.54		252.54	
Publications	PR 3-Actual	Fixed,7500	400.32		400.32	
Publications	PR 4-Actual	Fixed,1200	917.43		917.43	
Publications	Special Mailings	Fixed	2277.14		2277.14	
TOTAL PUBLICATIONS				8856.93		5162.26
Masquerade	Supplies - Misc.	Fixed	100		0	
Masquerade	Film/Dev.	Fixed	125		0	
Masquerade	Video Tapes (NASFiC)	Estimate	300		0	
Masquerade	Forms/Copying/Postag	Fixed	300		0	
Masquerade	Fashion Show Canceld	Fixed	0		0	
Masquerade	Fashion Show Canceld	Fixed	0		0	
Masquerade	Photo Light Rental	Fixed	200		0	
Masquerade	Ribbons	Fixed	150		75	
TOTAL MASQUERADE				1175		75
Scheduling/Setup	Trash Bags	Fixed	40		0	
Scheduling/Setup	Office Supplies	Fixed	60		0	
TOTAL SCHEDULING/SU				100		0
Programming	Guest Travel	Fixed	1200		766.18	
Programming	Airline Camp Tickets	6 X \$150	-900		0	
Programming	Guest Per Diem	Fixed	600		0	

Programming	Barr Exhibit Cancel	Fixed	80		80	
Programming	Local Transportation	Fixed	100		0	
Programming	Green Room food	Fixed	250		0	
Programming	Program PR's	Fixed	200		0	
Programming	Panel Meeting Sup	Fixed	150		0	
Programming	Office Supplies	Fixed	150		45.12	
Programming	Equipment Rental	Fixed	300		48.02	
Programming	Supplies	Fixed	500		134.26	
Programming	Postage	Fixed	500		417.69	
TOTAL PROGRAMMING				3130		1491.27
Computer Room	Computer Rental	Fixed	150		0	
Computer Room	Computer Supplies	Fixed	100		0	
TOTAL COMPUTER ROOM				250		0
Treasurer	Bank Charges	Fixed	100		49.98	
Treasurer	Bad Checks	Estimate	300		90	
Treasurer	Office Supplies/Misc	Fixed	50		0	
TOTAL TREASURER				450		139.98
Chairman/PreCon Off	Project Supplies/CG	Fixed	300		0	
Chairman/PreCon Off	Bid Reimbursements	Fixed	1500		1036.21	
Chairman/PreCon Off	MacIntosh Computer	Fixed-Net	1727.17		1727.17	
Chairman/PreCon Off	Laserwriter	Fixed	4100		0	
Chairman/PreCon Off	Memberships	Fixed	150		30	
Chairman/PreCon Off	Meeting Supplies	Fixed	249.1		249.1	
Chairman/PreCon Off	Postage	Fixed	600		254.8	
Chairman/PreCon Off	Telephone	Fixed	1000		301.62	
Chairman/PreCon Off	Office Supplies	Fixed	300		275.81	
Chairman/PreCon Off	CASFS/LepreCon Grant	Fixed	500		0	
Chairman/PreCon Off	Misc.	Fixed	500		123.13	
TOTAL CHAIRMAN				10926.27		3997.84
Memberships/Regis	Badge Supplies	Fixed	512		512.33	
Memberships/Regis	Office Supplies	Fixed	200		0	
TOTAL MBR/TRBL DESK				712		512.33
Staff Lounge	Food	Fixed	750		0	
Staff Lounge	Food Prep Supplies	USE NASFIC	0		0	
Staff Lounge	Games/Misc.	Fixed	0		0	
TOTAL STAFF/PRO LOUN				750		0
PHOTOGRAPHER	Film/Developing	Fixed	200		0	
CHILDRENS' PROGRAM	Misc.	Fixed	200		0	
CHILDRENS' MBRSHIPS	Est 40 @ \$10/each	Fixed		-400	0	
Films/Video	Film Rental	Fixed	1700		1473.63	
Films/Video	Equipment Rental	Fixed	948.15		948.15	
TOTAL FILMS/VIDEO				2648.15		2421.78
Ribbons/Awards		Fixed	100		0	
Postage		Fixed	150		0	
Office Supplies		Fixed	150		0	
PR's		Fixed	200		0	
Artists' Reception		deleted	0		0	
TOTAL ART SHOW				600		0
TOTAL HISTORIAN	Video Tapes	Fixed		300		0
Volunteers	Membership Refunds	\$30/Vol.	4500		0	
Volunteers	Office Supplies	deleted	0		0	
Volunteers	Postage	deleted	0		0	
TOTAL VOLUNTEERS				4500		0
CONCOM BID REPAYMENT		Calc Latr		0		0
Publicity:					0	
Oakland WesterCon	Room, Travel, Meals	Actual	783.97		783.97	
San Diego ComicCh	87Room, Travel, Meals	Fixed-????	0		0	
Portland Orycon 87	Room, Travel, Meals	Actual	297.9		297.9	

Promotional Parties	Supplies	Actual	283.47		283.47
Press Releases	Supplies/Postage	Fixed	200		0
Buttons	Supplies	Fixed	0		0
Misc.	Publicity	Fixed	284.87		284.87
Ads	Misc. Publications	Actual	195.94		195.94
Fliers	Printing Costs/Postg	Fixed	350.37		350.37
Press Room	Supplies	Fixed	100		40.53
TOTAL PUBLICITY				2496.52	2237.05
TOTAL EXPENDITURES				50084.65	21001.96 21001.96
NET RESULT(- = Loss)				3792.35	15006.3